



Annual Report 2022

COMPASS FINANCIAL
FEDERAL CREDIT UNION

"Contemporary Products. Traditional Service."

Report From the Chairman of the Board of Directors

As we enter our 86th year - an unprecedented milestone for any credit union - we proudly continue our commitment to you, our members, by providing the best financial products and services combined with the personal service that is a hallmark of your credit union.

Our success is due to our listening to you, our working closely with our SEG's (Select Employee Groups) and our adaptation to the ever-changing market place and economic climate. Our priority is to ensure that our credit union successfully addresses your financial needs.

Our Board of Directors consists of volunteers who manage the direction of the credit union by applying their business and technical skills. It is a great honor for me to work side by side with these volunteers as we ensure that our credit union remains stable and financially sound for many more generations of members.

A lot has changed over the last 86 years but it is no surprise that the credit union has continued to thrive. Without you, our members, there would be no credit union. For your loyalty, for your support and for your trust - we all say "Thank You." Over the years I have met many families who pass credit union membership on to their children and grandchildren. I can think of no greater testimony to your support of your credit union.

On behalf of each member of your Board of Directors we thank you again for your membership.

Raymond Jones, *Chairman, Board of Directors*



Report From the Supervisory Committee

Good evening and welcome to the 2022 Annual Meeting. The Supervisory Committee ensures that our Credit Union meets reporting requirements and safeguards members' assets. The Committee retained the services of Nearman, Maynard & Vallez, a CPA firm, to conduct an annual certified audit for the year 2022, which concluded that the financial condition of the credit union met required regulatory guidelines of safety and financial security.



During 2022, the CPA firm also conducted two mandatory audits: the Bank Secrecy Act (BSA) audit, National Automated Clearing House Association (NACHA) audit. NCUA (National Credit Union Administration) audit was also completed. CastleGarde was retained to conduct an Information Security Assessment and Penetration Testing, which was completed February 8, 2022, and two External Vulnerability Assessments and Penetration Testing, which was done July 19 and August 9, 2022. All audits reflected satisfactory results.

Based on the audits and the yearly examination from NCUA, the Committee is confident that Compass operates in compliance with required regulations and Board-approved policies and procedures.

The Committee is also responsible for reviewing new nominations for the Board of Directors. Mr. Nadal has been serving as interim Director since March 2022 and is seeking election to the Board for a 2-year term. Since petitions for advertised new nominations were not received by October 31, 2022, the incumbent retains his position on the Board of Directors by acclamation.

Thank you for your loyal membership to Compass Financial.

Fernando A. Garcia, *Director, Chairman, Supervisory Committee*

2022 Board of Directors

Leonardo M. Acosta
Treasurer



Fernando A. Garcia
Director



Albert Nadal
Director



Soledad "Raisa" Solis
Secretary



Supervisory Committee

Andy Abatte
Member



Report From the President/CEO

Compass Financial Federal Credit Union has been serving members since 1936. We continue to provide our personal service coupled with new technology to facilitate our services to our members.



Looking forward to new products and services for 2023. Compass will have a new enhanced look for the debit cards with no embossing and new technology with a contactless feature.

We have partnered with Newity to offer SBA Working Capital Loans up to \$250,000.00 for our small business accounts.

In 2023, Compass will have a new enhancement to our Loan and member Service platform to include "Web Signature" which is FISERV's version of DocuSign. This new product will add member convenience and efficiency to loan closings and account openings.

We are excited that Elan Visa has partnered with Compass Financial, to help make a difference in our local community, and in communities across the nation. We believes that giving back is more important than ever. Compass has been given the opportunity to pick one charity of our choice to donate \$15,000.00. Watch for more details in 2023.

We have three generations of members here at the credit union making it a real family and we owe our success to their loyalty.

My deepest thanks to our credit union management team, employees, volunteer Board of Directors and Supervisory Committee for their time and dedication.

On behalf of our entire family, here at Compass Financial thank you for your continued business.

Leonardo M. Acosta, *President/CEO*

| STATEMENT OF CONDITION | |
|--|---------------------|
| | 9/30/2022 |
| ASSETS | |
| Total Cash and cash Equivalents | \$1,044,186 |
| Investments | \$1,716,899 |
| Loans to members, net of allowance for loan losses | \$19,638,566 |
| Accrued Income on loans | \$55,822 |
| Accrued Income on Investments | \$3,237 |
| Property and Equipment | \$34,588 |
| NCUSIF deposit | \$187,902 |
| Prepays and other Assets | \$1,448,707 |
| Total Assets | \$24,129,908 |
| Liabilities | |
| Member's share and share equivalents | \$20,101,858 |
| Accounts payable and accrued liabilities | \$1,212,369 |
| Total Liabilities | \$21,314,227 |
| Members Equity | |
| Regular Reserves | \$1,214,103 |
| Undivided Earnings | \$1,601,578 |
| Accumulated Other Comprehensive (Loss) Income | |
| Total Equity | \$2,815,681 |
| Total Liabilities and Member's Equity | \$24,129,908 |
| STATEMENT OF INCOME AND EXPENSES | |
| Interest Income | |
| loans | \$822,594 |
| Investments | \$7,853 |
| Total interest income | \$830,447 |
| Interest Expense | |
| Members Savings Accounts | \$14,444 |
| Members Certificate of Deposits | \$16,370 |
| Total Dividend and Interest Expense | \$30,814 |
| Net Interest income | \$799,633 |
| Provision for Loan Loss | \$0 |
| | \$799,633 |
| Operating Income | \$1,347,675 |
| Operating Expenses | |
| NCUA Corporate CU Stabilization Fund Assessment | \$0 |
| Net Income | \$31,780 |

COMPASS FINANCIAL
FEDERAL CREDIT UNION

"Contemporary Products. Traditional Service."

9960 NW 116 Way, Suite 5-6
(located in Flagler Station)
Medley, Florida 33178

PHONE

Miami-Dade: (305) 887-9781
Toll Free: (888) 367-8656

AUDIO TELLER SYSTEM

Toll Free
1-800-280-8195

WEB SITE

www.compassffcu.org

E-MAIL

info@compassffcu.org



Federally insured by NCUA